

Tax Compliance in the Digital Era

(Latest Amendments in the Income Tax Ordinance, 2001 and the Sales Tax Act, 1990)

🔍 Faceless Audit, Assessment and Appeals

🔔 CRM-Based Notices

📄 Digital Invoicing

📌 **"From Notice to Appeal: Handling Tax Proceedings in the Faceless Era"**

KARACHI

📅 **Date:** 10 November 2026 ⌚ **Time:** 10:00 AM – 4:30 PM

📍 **Venue:** Movenpick Hotel, Karachi

LAHORE

📅 **Date:** 12 November 2026 ⌚ **Time:** 10:00 AM – 4:30 PM

📍 **Venue:** Four Points by Sheraton Hotel, Lahore

🔍 Why This Workshop?

Faceless proceedings, risk-based case selection through the Compliance Risk Management (CRM) system, and digital invoicing are now part of routine compliance. A missed deadline on an electronic notice or an incomplete reply can lead to an adverse order, penalties or disallowed input tax.

Softax has advised taxpayers since 1991 and has trained professionals since 1997. We bring what we learn from audits, appeals and litigation, from the first adjudication stage to the Tribunal and High Court, into the classroom. You will leave with the knowledge and practical tools to respond with confidence.

🔔 CRM-BASED NOTICES

CRM and Notices

How cases are selected, data matching and risk indicators, types of notices, analyzing a notice, drafting the reply, common mistakes.

🎯 Objectives

- ✓ Understand the latest amendments in the Income Tax Ordinance, 2001 and the Sales Tax Act, 1990.
- ✓ Learn how faceless audit, assessment and appeal proceedings work in practice.
- ✓ Understand how CRM selects cases and issues notices and how to respond effectively.
- ✓ Comply with digital invoicing requirements and reduce input tax risk.
- ✓ Draft legally sound replies, submissions and grounds of appeal.
- ✓ Build record-keeping and internal control practices that reduce audit and litigation risk.

📌 **"Data, Algorithms and Notices: Surviving the New Tax Regime"**

📄 About Softax

Softax began providing tax advisory services in 1991, offering specialized, tailor-made solutions in taxation, finance, accounts, corporate laws, management consultancy and audit. Our Training Wing was launched in 1997 and focuses on the practical application of learning. More than 35,000 executives have attended over 950 workshops and short courses across Pakistan.

Our core values: Affordability • Competence • Confidentiality • Integrity • Objectivity

1991 Tax advisory begins

1997 Training Wing launched

900+ workshops

34,000+ executives trained

🏢 **Consulting Wing:** Income Tax and Sales Tax matters from the first adjudication stage to the Tribunal and High Court, including audits, withholding tax, recovery, appeals, writ petitions and refunds.

📖 **Training Wing:** Practical workshops and short courses taught by practitioners, including customized training courses for the organizations according to their needs.

🌐 **Online Services Wing:** www.softax.com.pk offers daily commentaries, updated laws, tax manuals, a tax calculator, treaties and expert answers to members' queries.



Recent Amendments in Income Tax

Assessment, penalties, default surcharge, limitation periods, withholding and return filing.



Recent Amendments in Sales Tax

Input tax conditions, suspension and blacklisting of registration, recovery, penalties and offences.



Faceless Audit and Assessment

Legal framework, e-portal workflow, electronic hearings and submissions, deadlines, consequences of non-response, documentation checklist.



Digital Invoicing

Applicability, system integration, invoice validation, non-compliant invoices, effect on input tax claims and audits.



Appeals and Dispute Resolution

Commissioner (Appeals), Appellate Tribunal, High Court, ADRC, faceless appeal procedures, stay applications, recent case law.



What You Will Gain

- ✓ Apply the latest amendments to your clients or organization.
- ✓ Handle faceless proceedings with confidence.
- ✓ Respond to CRM-based notices within the required timelines.
- ✓ Reduce the risk of input tax disallowance.
- ✓ Prepare structured replies and appeal submissions.
- ✓ Advise management on risk-based compliance.



Who Should Attend?

- CFOs and finance managers
- Tax and compliance officers
- Business owners
- Internal auditors
- Accounts professionals
- Tax Advisors

“Tax Without Faces, Compliance Without Excuses”



Trainer

Mr. Noman Iftikhar Khawaja

CEO, Softax (Pvt.) Limited.
Management Consultant
specializing in Income Tax, Sales Tax and Accounting, with 29 years of training and 36 years of consultancy experience.



Support Persons

Lahore: Mr. Abdul Qadir Khan, MBA, LLM, Advocate High Court. Income Tax, Sales Tax and Corporate Matters.

Karachi: Mr. Muhammad Mujtaba Qayyum, Advocate High Court. Income Tax and Sales Tax Laws.



What You Receive

- ✓ Slides and study material
- ✓ Compliance checklists
- ✓ Sample notice replies
- ✓ Certificate of participation
- ✓ Tea and lunch

Optional bonus: [e.g., one-month complimentary access to www.softax.com.pk for registered participants]

Workshop Investment

Rs. 24,999/-

(Inclusive of taxes, course material, relevant case studies, lunch, hi-tea and certificate of participation.)

Registration Details

Please send following information of participant(s) through e-mail:

- | | |
|-----------------|-------------|
| 1. Name | 5. Cell # |
| 2. Designation | 6. E-mail |
| 3. Organization | 7. CNIC/NTN |
| 4. City | |

For registration & details

Group discount for 3 or more participants from the same organization. Seats are limited.

LAHORE

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KARACHI

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